

# TEXAS TIMBER PRICE TRENDS

## Pulpwood Prices Stayed High, Sawlog Prices Dropped



Sawlog prices declined due to a depressed lumber market and drying weather after the wet summer. Continuing shortage of residual chips for pulpwood mills

kept pulpwood prices strong in East Texas this period. Hardwood pulpwood prices in Northeast Texas declined though.

Average stumpage price for pine sawlogs in Northeast Texas decreased \$3.25/ton or 8% to \$36.86/ton from the last period. It was still slightly higher than the price a year ago. Pine sawlog price in Southeast Texas dropped to \$40.17/ton. This was a 5% decline from the last period and 12% decline from a year ago. Overall, statewide pine sawlog price averaged \$37.89/ton for this period, a 9% decline from the previous two-month period and 4% decline from last year.

Pine pulpwood price for Northeast Texas remained roughly the same level as the last period, averaging \$13.60/ton. Compared to a year ago, it was 63% higher. In Southeast Texas, pine pulpwood price increased to \$10.47/ton, a 13% increase from the previous period. This price more than doubled the price a year ago. The price difference between the two regions narrowed compared to last period. Statewide average pine pulpwood price was \$12.27/ton.

Pine Chip-n-Saw price increased moderately in Northeast Texas while it decreased in Southeast Texas. In Northeast Texas, the price increased 5% to \$20.03/ton from the last period. The price for Southeast Texas averaged \$15.76/ton, a 7% decrease from the previous period. Statewide average pine Chip-n-Saw price dropped to \$16.14/ton.

Hardwood sawlog price experienced moderate decline in East Texas during this period. Average hardwood sawlog price for Northeast Texas decreased to \$24.59/ton. This was a 7% decrease over the last period while still a 12% increase over a year ago. In Southeast Texas, hardwood sawlog price averaged \$19.58/ton, a slight decrease from the last period. Overall, statewide hardwood sawlog price dropped to \$23.98/ton.

Hardwood pulpwood price for Northeast Texas dropped after increasing over the last four months, averaging \$12.07/ton. It was 9% lower than the last period while still 64% higher than last year. On the other hand, hardwood pulpwood price increased slightly to \$4.74/ton in Southeast Texas. These changes together narrowed the price difference between the two regions. Statewide average hardwood pulpwood price increased 5% to \$11.26/ton from the last period.

### Texas Timber Price Trends Market Regions

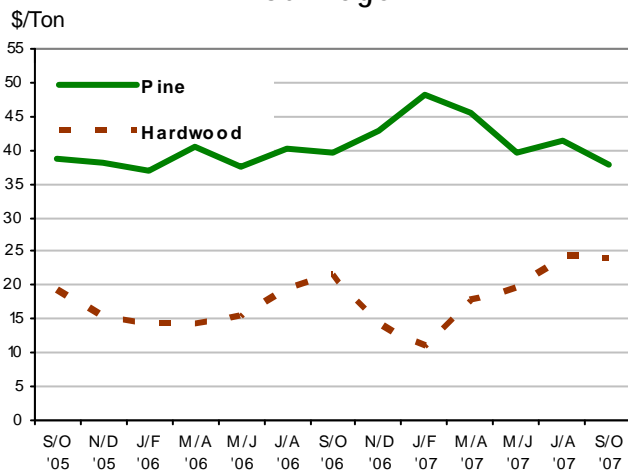


## Stumpage Prices in Texas

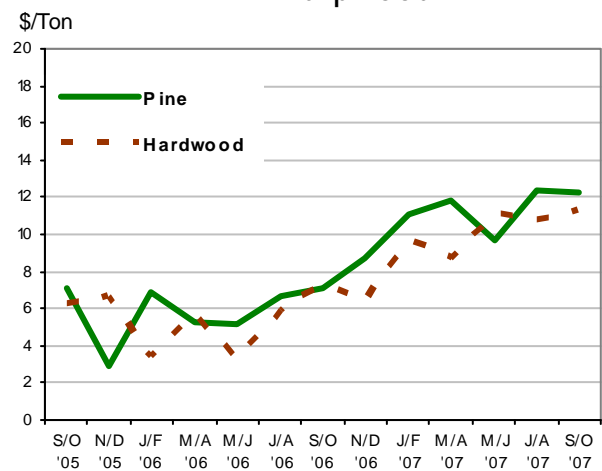
Product /Region	Average Price		Last Period			Year Ago			Report	
<b>PINE</b>										
<b>Sawlogs</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>#</b>	<b>tons</b>
Northeast TX	36.86	308.37	40.11	342.32	-8.1% ↓	36.44	287.57	1.2% ↑	35	33,525
Southeast TX	40.17	258.00	42.42	312.55	-5.3% ↓	45.70	313.19	-12.1% ↓	7	15,084
Statewide	37.89	289.76	41.54	322.85	-8.8% ↓	39.58	297.10	-4.3% ↓	42	48,609
USFS	**	**	21.37	170.99		25.75	205.96		**	**
<b>Pulpwood</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>		
Northeast TX	13.60	36.36	13.57	36.31	0.2% ↑	8.35	22.24	62.9% ↑	47	118,096
Southeast TX	10.47	28.27	9.30	25.11	12.6% ↑	4.81	12.91	117.8% ↑	25	87,563
Statewide	12.27	32.93	12.36	33.17	-0.7% ↓	7.07	18.88	73.6% ↑	72	205,659
USFS	**	**	2.05	5.54		2.07	5.60		**	**
<b>Chip-N-Saw</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>		
Northeast TX	20.03	54.07	19.05	51.43	5.1% ↑	21.64	54.10	-7.4% ↓	3	1,140
Southeast TX	15.76	42.54	17.02	45.96	-7.4% ↓	**	**		5	11,525
Statewide	16.14	43.58	17.32	46.76	-6.8% ↓	21.64	54.10	-25.4% ↓	8	12,665
<b>HARDWOOD</b>										
<b>Mixed Sawlogs</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/MBF</b>	<b>Chg</b>		
Northeast TX	24.59	144.86	26.55	212.52	-7.4% ↓	22.01	173.66	11.7% ↑	27	34,621
Southeast TX	19.58	171.44	20.31	183.82	-3.6% ↓	**	**		6	4,817
Statewide	23.98	147.13	24.13	202.21	-0.6% ↓	22.59	170.41	6.2% ↑	33	39,438
USFS	**	**	5.57	50.13		**	**		**	**
<b>Pulpwood</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>	<b>\$/ton</b>	<b>\$/cord</b>	<b>Chg</b>		
Northeast TX	12.07	33.93	13.25	37.91	-8.9% ↓	7.34	21.35	64.4% ↑	22	31,164
Southeast TX	4.74	13.27	4.32	11.95	9.7% ↑	1.32	3.71	259.1% ↑	5	3,868
Statewide	11.26	31.64	10.71	30.34	5.1% ↑	7.24	21.06	55.5% ↑	27	35,032
USFS	**	**	1.65	4.63		**	**		**	**

1. Stumpage price statistics include gatewood sales. Stumpage prices for gatewood sales are estimated by subtracting cut-and-haul costs, other expenses, and profits provided by reporter.
2. Price is calculated from a specific conversion factor reported for each sale if available; otherwise, the average conversion factors listed on page 4 are used. MBF = Thousand Board Feet. The DOYLE LOG SCALE is used for board foot measurements.
3. Statewide data excludes U.S. Forest Service sales.
4. - indicates insufficient sales to report price statistics (less than three sales).
5. Prices listed for previous periods may differ from previously published values because additional data have been received.
6. Price change in percentage is calculated based on price in ton.
7. Extreme outliers from reported data are detected and filtered out based on statistical methods.
8. Price changes are calculated based on price in ton.

Sawlogs



Pulpwood



Texas Annual Statewide Average Stumpage Prices

Year	Pine			Hardwood	
	Sawlog	Chip-N-Saw	Pulpwood	Sawlog	Pulpwood
	\$/MBF	\$/cord	\$/cord	\$/MBF	\$/cord
1984	170.53	30.85	23.48	54.61	4.03
1985	129.87	28.35	18.46	54.79	5.13
1986	127.45	23.68	14.53	46.16	4.18
1987	142.59	22.53	15.28	55.46	6.78
1988	152.31	24.88	16.33	64.93	6.59
1989	156.32	20.25	18.45	69.48	9.27
1990	163.34	30.12	22.17	62.20	6.03
1991	189.33	29.71	22.59	53.83	9.09
1992	252.26	39.39	27.98	67.04	10.10
1993	283.80	39.46	26.89	80.67	12.76
1994	358.03	47.81	22.75	93.77	15.57
1995	438.36	62.96	27.26	105.17	28.65
1996	395.40	59.18	25.25	88.28	10.78
1997	441.75	73.39	28.61	132.20	25.20
1998	414.51	76.40	37.01	138.75	14.41
1999	382.86	68.44	28.95	139.44	12.24
2000	376.57	57.69	19.20	120.00	7.97
2001	325.14	42.06	12.94	120.32	15.11
2002	334.86	41.92	12.33	156.97	15.67
2003	289.30	41.90	14.00	157.81	15.85
2004	392.30	59.55	23.23	189.73	16.90
2005	312.57	46.44	19.25	175.24	20.75
2006	299.07	43.72	17.22	144.98	13.22
2007.1	370.57	-	29.72	101.38	26.96
2007.2	320.52	57.83	31.75	168.62	24.49
2007.3	303.03	49.66	26.23	186.77	31.35
2007.4	322.85	46.76	33.17	202.21	30.34
2007.5	289.76	43.58	32.93	147.13	31.64



*Texas Timber Price Trends* is a bi-monthly publication reporting average prices paid for standing timber in Texas.

*This report is intended only as a guide to general price levels.* Individuals inter-

ested in buying and selling timber can use this report to monitor market trends and get a general idea of what timber is worth. However, it should not be used to judge the fair market value of a specific timber sale, which may vary considerably due to many factors.

**HOW ARE AVERAGE PRICES CALCULATED?**

Data published in this report are from actual timber sales as reported by as many as 60 cooperators active in the East Texas timber market. Reporters include forest product companies, logging contractors, consulting foresters, family forest landowners, financial institutions, and federal agencies.

The prices are volume weighted average prices. The price per ton for each product category is as reported or using a specific conversion factor provided by the reporters. When a specific conversion factor for each sale is not available, an average conversion factor listed here is used instead.

**VOLUME CONVERSION FACTORS**

**Sawlogs & Chip-N-Saw**

- Pine— 8 tons=1 MBF-Doyle
- Pine CNS— 2.68 tons= 1 Cord
- Hardwood— 9 tons= 1 MBF-Doyle

**Pulpwood**

- Pine— 2.7 tons=1 Cord
- Hardwood— 2.8 tons= 1 Cord

This publication is also available on the Texas Forest Service website at:

<http://texasforestservicetamu.edu/timberpricetrends>

**WANT TO BE A REPORTER?**

If you are active in the East Texas timber market, please consider becoming a cooperating price reporter. You will receive report forms bi-monthly with a self-return envelope. In addition, you will receive a hard copy of the report.

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